



The Romaco Group is one of the world's leading specialist suppliers of processing and packaging technology. Divided into the Processing, Tableting and Packaging divisions, the company develops system solutions for the pharmaceutical, cosmetics, food and chemical industries.

The group company Romaco Innojet GmbH develops, designs and manufactures functional components and complete systems for granulation and coating of solids.

To reinforce our team, we are looking for a qualified and committed person to start as soon as possible.

PRODUCT SALES MANAGER (M/F/D)

Key Responsibilities

Management of assigned geographic areas and markets with following tasks:

- Lead qualification
- URS technical and commercial analysis
- Supervising during pre-engineering phase
- Offer presentation
- Negotiation and closing

Requirements, Education, Experience

- Engineer level degree or similar
- Professional experience in sales or business development position, minimum for 3 years
- Experience in selling equipment, technologically advanced, in pharmaceutical sector
- Good communication skills and client oriented
- English: Advanced level
- Readiness to travel at least 60%

The Offer

- Assumption of a key function in a young and dynamic team
- Further development of a versatile area of responsibility within an expanding medium-sized company



Please send your detailed application with details of your availability and salary expectations to the address below or apply online at:

karin.cloeser@romaco.com

Romaco Innojet GmbH

Frau Karin Cloeser

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